



**PRESS RELEASE**

**FOR IMMEDIATE RELEASE**

For More Information:

Jon Griffin  
Lodging Technology  
(540) 362-7500  
[jgriffin@lodgingtechnology.com](mailto:jgriffin@lodgingtechnology.com)

**Hampton Inn, Visalia CA, Installs GEM Link™ Wireless  
Guestroom Energy Management to Reduce Energy Costs and  
Receives Significant Rebate from Southern California Edison (SCE)**

**Roanoke VA – July 1, 2010** – The Hampton Inn located in Visalia CA has installed the revolutionary and state-of-the-art GEM Link™ Wireless guestroom energy management system in all guestroom suites, utilizing their existing wall-mounted digital thermostats and Amana PTAC units.

GEM Link™ Wireless reduces hotel/motel guestroom HVAC energy consumption 35% to 45% by resetting room temperature to an energy conserving level, pre-selected by the hotel, only while the guest is out of the room. GEM Link™ uses the reliable 802.15.4 (ZigBee) wireless protocol and consists of wireless passive infrared (PIR) occupancy sensors, wireless door switches, and a transceiver control module connectable to any HVAC unit.

“The GEM Link™ Wireless Solution allowed us to reduce our energy costs while utilizing our existing digital thermostats and Amana PTAC units,” said Ameet Chagan, Owner and General Manager. He continued by saying, “The GEM Link™ components are very small and unobtrusive, and we were quite impressed with the simplicity of the product, from an installation, programming, operation and maintenance point of view.”

“GEM Link™ Wireless provides maximum possible energy savings without aggravating the guests and without expensive, complicated bells and whistles that don’t contribute to energy savings, but do increase maintenance time and costs,” said David Griggs of Griggs Enterprises, Inc., Authorized Dealer on the West Coast. He also added, “Our approach to guestroom energy management with GEM Link™ Wireless reduces costs and solves problems without introducing new and different problems.”

**About Hampton Inn Visalia, California** – [www.visalia.hamptoninn.com](http://www.visalia.hamptoninn.com)

Discover one of California's secret treasures - and the oldest city between Los Angeles and San Francisco - when you visit Visalia, the "Crown Jewel of the San Joaquin Valley". Visalia's proximity to the Sequoia National Park, Kings Canyon National Parks, and Sequoia National Forest has earned it another nickname: the land "where the valley meets the giants." The Hampton Inn hotel in Visalia is situated near many local attractions, offering easy access to Highway 99 and Highway 198, and preserving the "hometown" feel of this charming city.

**About Lodging Technology** - [www.lodgingtechnology.com](http://www.lodgingtechnology.com)

Lodging Technology is the originator and unsurpassed leader in infrared sensor-based energy conservation for the lodging industry. The company has become one of the most trusted names in energy management and has sold their products across the US and internationally for over 30 years. Lodging Technology’s products reduce guestroom energy costs 35% to 45%, with typical paybacks under two years and ROI of 50% to 60%. Designed primarily for hotels, Lodging Technology’s products are equally applicable to other facilities such as school classrooms, college dorms, offices, conference centers, and military lodging facilities.